

BUSINESS EXPENSE PROTECTION

Nova Underwriting Pty Ltd ABN 42 127 786 123 / AFSL 324767

1.0 INSURING CLAUSES

We will cover You for:

- 1.1 **Representation** and **Production Costs** payable by **You** in connection with an **Inquiry** first reported by **You** to **Us** during the **Insurance Period**.
- 1.2 **Downtime** lost by **You** in connection with an **Inquiry** first reported by **You** to **Us** during the **Insurance Period**.
- 1.3 **Dispute Expenses** payable by **You** in connection with a **Commercial Dispute** first reported by **You** to **Us** during the **Insurance Period**.
- 1.4 **Fee Recovery Expenses** payable by **You** in connection with a **Bad Debt** first reported by **You** to **Us** during the **Insurance Period**.

2.0 DEFINITIONS

- 2.1 **Appointed Representative** means a solicitor or firm of solicitors or other appropriately qualified person appointed by **Us** with **Your** agreement, to act on **Your** behalf.
- 2.2 **Bad Debt** means unpaid fees owed to the **Firm** by a client or former client, which despite **Your** best endeavours, remain unpaid 90 days after payment was due, and which **You** require external assistance to recover and which **We** reasonably believe is capable of being recovered and recovered economically.
- 2.3 Commercial Dispute means [except as varied by clauses 3.3 and 3.6] a dispute between the Firm:
 - [a] and a supplier of goods or services to the Firm, about such goods and services, and/or
 - [b] a recipient of goods and services from the Firm, about such goods and services: and/or
 - [c] as landlord or tenant, and any other party as landlord or tenant;
 - and which is incapable of resolution by the **Firm** without external assistance. A **Commercial Dispute** does not include a dispute over the **Firm's** fees.
- 2.4 Dispute Expenses means the fees, expenses and disbursements reasonably, necessarily and properly incurred by You with Our consent, to resolve a Commercial Dispute. "Fees, expenses and disbursements" include Your share of the cost of a Mediator and any mediation conducted by that Mediator.
- 2.5 Downtime means the value of time reasonably, necessarily and properly incurred with Our consent, expended by the Firm's principals, partners, directors and other qualified fee earning staff in preparing for, providing information to, or attending an Inquiry. The "value of time" will be calculated at the Firm's normal client rate for the relevant personnel.

- 2.6 Fee Recovery Expenses means the fees, expenses and disbursements reasonably, necessarily and properly incurred by You to an Appointed Representative or licensed debt collection agent, with Our consent, in pursuit of the recovery of the Bad Debt.
- 2.7 Firm means the person, corporation [and its subsidiaries] or partnership named in the schedule. Firm includes any corporation [and its subsidiaries] or partnership by which the Firm [or any part of the Firm] was previously known.
- 2.8 Inquiry means any official investigation, examination, inquiry, hearing or other proceedings ordered or commissioned by any official body or institution arising out of or in connection with the Firm, any client or former client of the Firm, or any matter in which the Firm has provided professional services.
- 2.9 Mediator means a qualified mediator chosen by Us and acceptable to You and any other party to the Commercial Dispute.
- 2.10 **Insurance Period** means the period so specified in the **Schedule**.
- 2.11 Representation and Production Costs means the fees, expenses and disbursements reasonably, necessarily and properly incurred by **You** with **Our** consent with respect to:
 - being represented before an Inquiry;
 - the retention of expert witnesses; and/or
 - the production of documents.
- 2.12 Security means: certain Underwriters at Lloyd's, each of whom [including their executors and administrators] is only liable for their share of any claim, loss, liability or expense payable by this Policy. Details of each Syndicate and its share can be obtained from Nova Underwriting Pty Ltd. The subscribing Underwriters obligations under contracts of insurance to which they subscribe are several and not joint and are limited solely to the extent of their individual subscriptions. The subscribing Underwriters are not responsible for the subscription of any co- subscribing Underwriter who for any reason does not satisfy all or part of its obligations.
- 2.13 Territorial Limits means anywhere in the world except the United States of America or the Dominion of Canada or their respective protectorates, dependencies or territories.
- 2.14 We, Us and Our means Nova Underwriting Pty Ltd on behalf of the Security.
- 2.15 You and Your means the Firm, and any past, present or future partner, director, employee or consultant of the Firm.

EXCLUSIONS 3.0

We will not cover You for Representation Costs, Downtime or Dispute Expenses arising in connection with:

- 3.1 a claim against **You** alleging loss or destruction of, or damage to, any property; or
- 3.2 a claim against You alleging the death of, or personal injury to, any person; or
- 3.3 an Inquiry conducted, or Commercial Dispute involving a supplier or recipient of goods and services located, outside the Territorial Limits; or
- 3.4 an Inquiry initiated or ordered or commissioned, or a Commercial Dispute [whether capable or incapable of resolution by You without external assistance] which existed, prior to the Insurance Period; or
- 3.5 a claim against You alleging libel, slander, defamation or malicious falsehood; or
- 3.6 a Commercial Dispute:
 - 3.6.1 where the supplier or recipient of goods and services is or was You, or is or was at law a related body corporate of Yours, or is or was Your spouse, defacto, parent, child, sister or brother; or
 - 3.6.2 arising from the pursuit of debt by the Firm unless a Commercial Dispute exists independently of such debt: or
 - 3.6.3 where the supplier or recipient of goods and services is **Us** or any other insurer; or
 - 3.6.4 which is incapable of resolution in favour of the Firm; or

3.7 a claim brought against You by a client of Your's alleging a breach of duty owed by You in a professional capacity.

We will also not cover You in respect of:

- 3.8 any liability to pay fines, penalties or damages; or
- 3.9 Representation Costs, Downtime, Dispute Expenses or Fee Recovery Expenses:
 - 3.9.1 incurred or paid prior to Our consent being obtained [unless We agree otherwise]; or
 - 3.9.2 which arises from asbestos, except as incurred in connection with an Inquiry; or
 - 3.9.3 which arises from:
 - war, invasion, acts of foreign enemies, hostilities or warlike operations [whether war be declared or not], civil war, rebellion, revolution, insurrection, civil commotion assuming the proportions of or amounting to an uprising, military or usurped power, confiscation or nationalisation or requisition or destruction of or damage to property by or under the order of any government or public or local authority; or
 - any act of terrorism. "Terrorism" includes an act involving the use or threat of force or violence by any person or group[s] of persons, whether acting alone or on behalf of or in connection with an organization[s] or government[s] which from its nature or context is committed for, or in connection with, political, religious, ideological, ethnic or similar purposes or reasons, including the intention to influence any Government and/or to put the public or any section of the public in fear.

EXCEPT as incurred in connection with an Inquiry.

3.10 a Bad Debt which existed prior to the Insurance Period.

CONDITIONS 4.0

- 4.1 Our liability under this policy shall not exceed the sums stated in the Schedule as being the Sum Insured applying to claims under clauses 1.1, 1.2, 1.3 and 1.4. If no sum is stated against any of these clauses, then We have no liability under this policy in relation to that clause.
- 4.2 You shall bear the sums / proportions stated in the Schedule as being the Excess applying to claims under clauses 1.1, 1.2, 1.3 and 1.4, prior to/or sharing **Our** liability under this policy.
- 4.3 We and You agree that mediation conducted by a Mediator will be the preferred means of resolving a Commercial Dispute. You agree to use Your best endeavours to include in Your contracts with suppliers, a clause requiring disputes to be mediated by a **Mediator**.
- 4.4 You shall give notice to Us as soon as practicable of Your intention to make a claim under this policy and provide such information as **We** reasonably require to consider / action the claim.
- 4.5 If You are dissatisfied with the outcome of an Inquiry, and wish to appeal, You may approach Us for indemnity under this policy for Representation Costs associated with such appeal, but it is agreed that such Representation Costs are not covered by this policy unless agreed to by Us at Our sole discretion.
- 4.6 You shall co-operate fully with the Appointed Representative and provide all information and assistance as required by the Appointed Representative. The Appointed Representative shall co-operate fully with Us and provide such information [whether privileged or not] to **Us** as required.
- 4.7 You must inform Us immediately of any offer or opportunity to settle a Commercial Dispute, and We have the right to terminate further payments under this policy if You unreasonably refuse to accept an offer or opportunity to settle. We have the right to take conduct of any Commercial Dispute and negotiate a settlement with the supplier on Your behalf.
- 4.8 Our agreement to make any payment under this policy, and Our appointment of the Appointed Representative, does not imply that all Representation Costs or Dispute Expenses incurred by You will be covered by this policy. If in doubt, You should consult with Us prior to such Representative Costs or Dispute Expenses being incurred.

- 4.9 We agree to provide You with Our reasons for any denial of cover under this policy. Where cover has been denied under clause 1.3 because We reasonably believe that the Commercial Dispute is incapable of resolution in Your favour, and You refuse to settle with the supplier and / or continue to contest the Commercial Dispute, We will pay the reasonable Dispute Expenses incurred by You if the Commercial **Dispute** is finally settled in **Your** favour.
- 4.10 Any sums recovered by You from any party relating to Representation Costs, Downtime or Dispute Expenses shall be for Your benefit PROVIDED THAT once You have recouped all amounts You have borne under clause 4.2, the surplus [if any] of such recoveries shall be paid to Us as shall be sufficient for Us to recoup all payments We have made under this policy.
- 4.11 In relation to claims under clause 1.2, We shall be entitled during normal office hours to inspect Your records and documents to verify such claims, and You shall provide Us with an itemised statement of Downtime, supported by bills and / or accounts, at monthly intervals. If the statement is in order, We will pay it within 30 days of its receipt.
- 4.12 In the event of a dispute under this policy, We and You agree, before instituting legal proceedings, to use their best endeavours to resolve the dispute between themselves, failing which, both parties agree to participate in good faith in a mediation conducted by a Mediator. The costs of the mediation will be shared equally between the parties.
- 4.13 We have the right to terminate payments under clause 1.4 at any time if We believe that there are no longer reasonable expectations of recovering the **Bad Debt**. We have the right to terminate payments under clause 1.4 if We believe that sum of Fee Recovery Expenses will exceed the sum of the Bad Debt, but in doing so, We will become liable for the Bad Debt.
- 4.14 Other than for claims managed outside Australia, this policy complies with the Insurance Council of Australia's General Insurance Code of Practice. The purpose of the Code is to raise standards of practice and service in the general insurance industry and is proudly supported by the Security. Any enquiry or complaint relating to this policy should be referred to Us, but if You are not satisfied with the way We dealt with the complaint, You should write to:

Lloyd's Underwriters' General Representative in Australia, Level 9, 1 O'Connell Street, SYDNEY NSW 2000.

who will refer the matter to Policyholder and Market Assistance at Lloyd's. If they are unable to to resolve the complaint, it may be referred to the Financial Ombudsman Service [UK], but further details will be provided at the appropriate juncture.

4.15 Any summons or process to be served upon the **Security** may be served upon:

> Lloyd's Underwriters General Representative in Australia, Level 9. 1 O'Connell Street. SYDNEY NSW 2000.

who has authority to accept service and to enter an appearance on behalf of the Security, and who is directed at Your request to give a written undertaking to You that they will enter an appearance on behalf of the Security.